

# Is Your Company **Retail Ready?**



# Retail Ready Course History



2009: Developed as VICS TPAC committee consulting member

2013: VICS merged with GS1US

2013: Course intellectual property reverted back to Katzscan



# Retail Ready Course Review

- **GS1US**
- **West Marine**
- **JC Penney**
- **Sears**
- **Lord & Taylor**
- **Big Lots**
- **Meijer**

*There is no endorsement – explicit or implied – by any of the companies or organizations who reviewed the courses prior to their public launch, in these courses, myself, or Katzscan.*

# Retail Ready Course Collection

1. An Executive Overview Of Vendor Compliance
2. Key Aspects Of Vendor Compliance
3. An Introduction To EDI
4. An Introduction To Barcode and RFID Label Printing
5. EDI Integration Tips and Techniques
6. Common Vendor Compliance Chargebacks and How To Avoid Them

# Course 1 Synopsis

## **An Executive Overview Of Vendor Compliance**

This course provides a high-level overview of the technical and operational requirements to which vendors must commit to be non-disruptive supply chain partners. This course allows a prospective retail vendor to gain a perspective on whether they are ready to make the leap into big retail.

# Course 2 Synopsis

## Key Aspects Of Vendor Compliance

A detailed look at how vendor compliance impacts the organization, operations and technology requirements of an organization.

### Topics include:

Key personnel, document management, standards organizations, floor-ready guidelines, vendor scorecard.

# Course 3 Synopsis

## **An Introduction To Electronic Data Interchange**

A detailed explanation of electronic data interchange, including value-added-network services and the EDI documents typically used in a retail trading partner relationship.

# Course 4 Synopsis

## An Introduction To Barcode and RFID Label Printing

An examination of the different types of barcodes used in the retail supply chain (e.g. item, case, pallet), methodologies for barcode label printing, including the pros and cons of each, and the new global terminology.



# Course 5 Synopsis

## EDI Integration Tips & Techniques

This course highlights best-practices for integrating EDI into sales order processing, accounting, and distribution systems or those features of an enterprise resource planning system.

# Course 6 Synopsis

## Common Vendor Compliance Chargebacks And How To Avoid Them

An examination of the most common chargebacks and how – with the right investments in technology and operations best-practices – to avoid these costly and disruptive mistakes.

# Need A Customized Course?

- Need some customized training?
- Want only certain topics covered?
- Looking for something not covered here?

**Contact me!**

**I am happy to customize a training program to meet your requirements.**

# For More Information



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[www.vendorcompliance.info](http://www.vendorcompliance.info)**